

Financial Statements

UNITED WAY OF GREATER LAFAYETTE, INC.

DECEMBER 31, 2024 AND 2023

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors United Way of Greater Lafayette, Inc. Lafayette, Indiana

Opinion

We have audited the accompanying financial statements of United Way of Greater Lafayette, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Greater Lafayette, Inc. as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of United Way of Greater Lafayette, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Greater Lafayette, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.



INDEPENDENT AUDITOR'S REPORT--CONTINUED

<u>Auditor's Responsibilities for the Audit of the Financial Statements</u>

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Way of Greater Lafayette, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of Greater Lafayette, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

June 24, 2025

Youth Thompson LLP

Lafayette, Indiana

STATEMENTS OF FINANCIAL POSITION As of December 31,

	2024	2023
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 1,503,111	\$ 2,092,263
Certificates of Deposit	991,785	661,764
Pledges Receivable, Net	2,770,715	2,774,538
Grants Receivable	500,000	-
Investments	3,372,327	3,123,716
Other Assets	 49,490	 49,648
TOTAL CURRENT ASSETS	9,187,428	8,701,929
PROPERTY AND EQUIPMENT		
Building	646,224	641,069
Equipment	 231,722	 230,040
	877,946	871,109
Less: Accumulated Depreciation	 (371,210)	(349,518)
	506,736	521,591
OTHER ASSETS		
Beneficial Interest in Assets Held by the		
Community Foundation of Greater Lafayette		
United Way Designated Fund	1,400,273	1,360,310
Montgomery County Community Foundation		
Designated UWMC Fund	998,393	929,838
InvestmentsPermanently Restricted	 4,250	 4,250
	 2,402,916	 2,294,398
	\$ 12,097,080	\$ 11,517,918

<u>.</u>	2024	2023
LIABILITIES		
CURRENT LIABILITIES		
Allocations Payable	\$ 3,562,056	\$ 3,592,355
Accounts Payable	139,978	133,527
Accrued Expenses	39,825	35,466
TOTAL CURRENT LIABILITIES/		
TOTAL LIABILITIES	3,741,859	3,761,348
NET ASSETS		
Net Assets Without Donor Restrictions		
Board Designated	324,169	284,206
Undesignated Net Assets	2,102,732	2,069,994
	2,426,901	2,354,200
Net Assets With Donor Restrictions	5,928,320	5,402,370
TOTAL NET ASSETS	8,355,221	7,756,570

<u>\$ 12,097,080</u> <u>\$ 11,517,918</u>

STATEMENTS OF ACTIVITIESFor the Years Ended December 31,

	TOTAL					T DO		WITH DONOR RESTRICTIONS				
	 2024		2023		2024		2023		2024		2023	
PUBLIC SUPPORT AND REVENUE									·			
Gross Campaign Results Current Year	\$ 4,799,630	\$	4,727,743	\$	-	\$	-	\$	4,799,630	5	4,727,743	
(Less) Provisions for Uncollectibles	(217,678)		(221,346)		-		-		(217,678)		(221,346)	
Prior Year Recovery for Uncollectibles	113,744		86,876		109,050		90,054		4,694		(3,178)	
(Less) Out-of-County Designations	(329,736)		(355,930)		-		-		(329,736)		(355,930)	
(Less) Amounts Designated by Donors for												
Member Organizations	(582,626)		(573,183)		-		-		(582,626)		(573,183)	
Net Campaign Revenue	 3,783,334		3,664,160		109,050		90,054		3,674,284		3,574,106	
Contributions of Nonfinancial Assets	56,504		72,152		49,304		64,952		7,200		7,200	
Contributions of Financial Assets	266,607		138,095		12,846		35,744		253,761		102,351	
Grants	655,311		42,960		2,100		12,960		653,211		30,000	
Sponsorship Income	37,550		29,600		27,900		17,600		9,650		12,000	
Interest and Dividends, Net of Investment Fees	213,583		163,519		168,580		129,158		45,003		34,361	
Realized Gain on Sale of Investments	60,547		91,766		57,527		90,061		3,020		1,705	
(Loss) on Disposal of Equipment	-		(70)		-		(70)		-		-	
Endowment Income	27,176		27,157		20,325		20,469		6,851		6,688	
Workshop Income	15,150		6,275		15,150		6,275		-		-	
Service Fee Income	18,986		22,175		12,152		16,401		6,834		5,774	
Reimbursement Income	-		14,831		-		14,831		-		-	
Net Assets Released from Restrictions	 -		-		4,223,083		4,298,330		(4,223,083)	(4,298,330)	
TOTAL PUBLIC SUPPORT AND REVENUE	5,134,748		4,272,620		4,698,017		4,796,765		436,731		(524,145)	

(Continued on Page 5)

STATEMENTS OF ACTIVITIES For the Years Ended December 31, (Continued from Page 4)

	то	TAL		T DONOR CTIONS		OONOR CTIONS
	2024	2023	2024	2023	2024	2023
EXPENSES						
Program Services						
Gross Funds Awarded and Allocation Service Expenses	3,551,836	3,582,855	3,551,836	3,582,855	-	-
(Less) Donor Designations	(582,626)	(573,183)	(582,626)	(573,183)		
Net Funds Awarded and Allocation Service Expenses	2,969,210	3,009,672	2,969,210	3,009,672	-	-
Labor Relations/Community Service	107,417	107,902	107,417	107,902	-	-
Grant Programs	748,790	704,294	748,790	704,294		
Total Program Services	3,825,417	3,821,868	3,825,417	3,821,868	-	-
Management and General	436,416	434,364	436,416	434,364	-	-
Fundraising	571,903	591,841	571,903	591,841		
TOTAL EXPENSES	4,833,736	4,848,073	4,833,736	4,848,073		
INCREASE (DECREASE) IN NET ASSETS BEFORE						
UNREALIZED GAIN (LOSS) ON INVESTMENTS	301,012	(575,453)	(135,719)	(51,308)	436,731	(524,145)
UNREALIZED GAIN ON INVESTMENTS	297,639	470,597	208,420	335,632	89,219	134,965
INCREASE (DECREASE) IN NET ASSETS	598,651	(104,856)	72,701	284,324	525,950	(389,180)
NET ASSETSBeginning of Year	7,756,570	7,861,426	2,354,200	2,069,876	5,402,370	5,791,550
NET ASSETSEnd of Year	\$ 8,355,221	\$ 7,756,570	\$ 2,426,901	\$ 2,354,200	\$ 5,928,320	\$ 5,402,370

STATEMENTS OF FUNCTIONAL EXPENSES For the Years Ended December 31,

2024

		PROGRAM SERV	/ICES		SUPP			
	ALLOCATION SERVICE	LABOR RELATIONS/ COMMUNITY SERVICE	GRANT PROGRAMS	TOTAL	MANAGEMENT AND GENERAL	FUNDRAISING	TOTAL	COMBINED TOTAL
Allocations to Agencies	\$ 3,551,836	\$ -	\$ -	\$3,551,836	\$ -	\$ -	\$ -	\$3,551,836
(Less) Donor Designations	(582,626)	-	-	(582,626)	-	-	-	(582,626)
Sub-Total	2,969,210	-	-	2,969,210			-	2,969,210
Grants to Agencies	-	5,368	285,916	291,284	15,814	38,707	54,521	345,805
Community and Agency Services								
Salaries	-	51,164	288,482	339,646	260,203	252,158	512,361	852,007
Payroll Taxes	-	3,430	21,354	24,784	19,542	18,924	38,466	63,250
Fringe Benefits	-	6,831	23,113	29,944	24,135	20,996	45,131	75,075
Health Insurance	-	8,252	27,237	35,489	12,698	23,880	36,578	72,067
Public Relations/Campaign	-	92	144	236	144	98,393	98,537	98,773
State Association Dues	-	2,343	8,207	10,550	6,891	10,096	16,987	27,537
Office Expense	-	538	2,476	3,014	1,671	2,338	4,009	7,023
Insurance	-	2,151	7,759	9,910	6,748	9,391	16,139	26,049
Telephone and Networking	-	2,123	7,894	10,017	6,249	10,540	16,789	26,806
Postage and Shipping	-	14	171	185	1,698	2,103	3,801	3,986
Travel and Mileage	-	180	157	337	478	486	964	1,301
Professional Services	-	1,681	5,888	7,569	4,943	7,242	12,185	19,754
Conferences and Meetings	-	254	950	1,204	2,983	1,097	4,080	5,284
Workshop Expenses	-	-	17,382	17,382	-		-	17,382
Repairs and Maintenance	-	1,016	3,740	4,756	1,620	2,297	3,917	8,673
Depreciation	_	1,905	6,672	8,577	5,601	8,207	13,808	22,385
Occupancy Expense	-	7,073	24,774	31,847	20,799	30,476	51,275	83,122
Endowment Fee	-	, -	-	, -	30,356	, -	30,356	30,356
Miscellaneous	-	8,315	59	8,374	63	14,379	14,442	22,816
United Way of Worldwide Dues		4,687	16,415	21,102	13,780	20,193	33,973	55,075
TOTAL FUNCTIONAL EXPENSES	\$ 2,969,210	\$ 107,417	\$ 748,790	\$3,825,417	\$ 436,416	\$ 571,903	\$1,008,319	\$4,833,736

(Continued on Page 7)

STATEMENTS OF FUNCTIONAL EXPENSES

For the Years Ended December 31, (Continued from Page 6)

			PROGRAM SER	VICES		2023	SUPP	ORTI	NG SERVIC	ES	
		OCATION RVICES	LABOR RELATIONS/ COMMUNITY SERVICE		GRANT OGRAMS	TOTAL	GEMENT GENERAL	FUN	DRAISING	TOTAL	COMBINED TOTAL
Allocations to Agencies	\$ 3	,582,855	\$ -	\$	-	\$3,582,855	\$ -	\$	-	\$ -	\$3,582,855
(Less) Donor Designations		(573,183)	-		-	(573,183)	-		-	-	(573,183)
Sub-Total	3	,009,672	-		-	3,009,672	 _		-	-	3,009,672
Grants to Agencies		-	5,281		204,235	209,516	11,174		51,713	62,887	272,403
Community and Agency Services											
Salaries		-	49,821		300,753	350,574	250,375		246,138	496,513	847,087
Payroll Taxes		-	3,396		22,140	25,536	18,563		17,728	36,291	61,827
Fringe Benefits		-	5,836		19,504	25,340	19,825		14,434	34,259	59,599
Health Insurance		-	8,348		27,579	35,927	15,722		28,789	44,511	80,438
Public Relations/Campaign		-	2,815		12,214	15,029	9,847		108,541	118,388	133,417
State Association Dues		-	2,042		8,471	10,513	6,159		8,897	15,056	25,569
Office Expense		-	502		2,178	2,680	1,544		2,435	3,979	6,659
Insurance		-	2,046		8,793	10,839	6,959		9,146	16,105	26,944
Telephone and Networking		-	1,618		8,038	9,656	4,880		8,374	13,254	22,910
Postage and Shipping		-	69		366	435	1,862		1,704	3,566	4,001
Travel and Mileage		-	412		815	1,227	292		681	973	2,200
Professional Services		-	1,571		6,519	8,090	4,740		6,847	11,587	19,677
Conferences and Meetings		-	238		988	1,226	3,334		1,038	4,372	5,598
Workshop Expenses		-	-		12,272	12,272	-		-	-	12,272
Repairs and Maintenance		-	703		3,696	4,399	1,061		4,674	5,735	10,134
Depreciation		-	2,975		12,344	15,319	8,976		12,965	21,941	37,260
Occupancy Expense		-	8,011		33,242	41,253	24,170		34,912	59,082	100,335
Endowment Fee		-	-		-	-	32,478		-	32,478	32,478
Miscellaneous		_	8,135		3,204	11,339	85		15,031	15,116	26,455
United Way of Worldwide Dues			4,083		16,943	21,026	 12,318		17,794	30,112	51,138
TOTAL FUNCTIONAL EXPENSES	\$ 3	,009,672	\$ 107,902	\$	704,294	\$3,821,868	\$ 434,364	\$	591,841	\$1,026,205	\$4,848,073

STATEMENTS OF CASH FLOWS For the Years Ended December 31,

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES		
Increase (Decrease) in Net Assets	\$ 598,651	\$ (104,856)
Adjustments to Reconcile Increase (Decrease) in Net		
Assets to Net Cash Provided by Operating Activities		
Depreciation	22,385	37,260
Net Realized and Unrealized (Gain) on		
Investments and Beneficial Interest in Assets Held		
by the Community Foundation of Greater Lafayette	(358,186)	(562,363)
Donation of Stock	(297,942)	(169,630)
Loss on Disposal of Equipment	-	70
Provision for Uncollectible Pledges	(7,258)	2,458
(Increase) Decrease in Current Assets		
Pledges Receivable	11,081	10,573
Grants Receivable	(500,000)	577,040
Other Assets	158	(21,676)
Increase (Decrease) in Current Liabilities		
Accounts Payable	6,451	38,027
Allocations Payable	(30,299)	(2,635)
Accrued Expenses	 4,359	10,646
NET CASH (USED) BY OPERATING ACTIVITIES	(550,600)	(185,086)
CASH FLOWS FROM INVESTING ACTIVITIES		
(Increase) in Certificates of Deposit	(330,021)	(454,331)
Purchases of Equipment and Building Improvements	(7,530)	-
Net Proceeds from Investments and Beneficial Interest		
in Assets Held by the Community Foundation of		
Greater Lafayette	 298,999	 328,888
NET CASH (USED) BY INVESTING ACTIVITIES	 (38,552)	 (125,443)
(DECREASE) IN CASH AND CASH EQUIVALENTS	(589,152)	(310,529)
CASH AND CASH EQUIVALENTSBeginning of Year	 2,092,263	 2,402,792
CASH AND CASH EQUIVALENTSEnd of Year	\$ 1,503,111	\$ 2,092,263

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION NONCASH INVESTING ACTIVITY--

During the years ended December 31, 2024 and 2023, the Organization received \$297,942 and \$169,630 of donated stock, respectively.

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 1: ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of the United Way of Greater Lafayette, Inc.'s significant accounting policies consistently applied in the preparation of the accompanying financial statements are as follows:

- A) Nature of Operations--United Way of Greater Lafayette, Inc. (the Organization) was formed in 1956 as a not-for-profit corporation located in Lafayette, Indiana. United Way's mission is mobilizing our community to improve lives. The Organization is governed by local volunteer leaders people who live and/or work in the community and who understand the needs of Tippecanoe County.
- B) <u>Cash Equivalents</u>--For purposes of the statements of cash flows, the Organization considers all highly liquid debt instruments with maturities of three months or less when purchased to be cash equivalents.
- C) <u>Use of Estimates</u>--The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.
- D) <u>Pledges Receivable</u>--Pledges receivable are carried at the original pledged amount less an estimate made for allowance for doubtful accounts based on historical uncollectibles data. Pledges that are determined to be uncollectible, along with a general reserve, are included in the overall allowance for doubtful pledges. Recoveries of pledges receivable are recorded when received.
- E) Contributions and Campaign Expenses--Pledges receivable, which are unconditional promises to give, are recorded as received and are all restricted by time for the future year. The Organization recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give that is those with a measurable performance or other barrier and a right of return are not recognized until the conditions on which they depend have been met. Campaign expenses for annual campaigns are recognized in the period incurred.

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 1: ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- F) <u>Allocations</u>--Allocations to member agencies are recognized as expenses in the period approved by the Board of Directors.
- G) Property and Equipment—Property and equipment are stated at cost, less accumulated depreciation. If donated, the cost is the fair market value at the date of receipt. Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives on the straight-line method. The Organization's policy is to capitalize property and equipment with a value of \$500 or greater. Maintenance, repairs, and minor renewals are charged to operations as incurred. Improvements and major renewals are capitalized. Upon sale or disposition of properties, the asset account is relieved of the cost and the accumulated depreciation account is charged with depreciation taken prior to the sale. Any resultant gain or loss is credited or charged to operations. Depreciation expense for the years ended December 31, 2024 and 2023, was \$22,385 and \$37,260, respectively.
- H) <u>Basis of Presentation</u>--In accordance with FASB Accounting Standards Codification (Accounting Standards), the net assets of the Organization are reported in each of the following two classes:
 - (1) Net Assets Without Donor Restrictions--Net assets that are not subject to donor-imposed stipulations. Other donor-imposed restrictions require the Organization to use all or part of the income earned on any related investments for general or specific purposes.
 - (2) Net Assets With Donor Restrictions--Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time.

All donor-restricted contributions are recorded as increases in net assets with donor restrictions. When a restriction expires, (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Restrictions on gifts of fixed assets or contributions restricted for the purchase of fixed assets expire when the asset is placed in service, unless otherwise stipulated by the donor.

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 1: ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

 Income Taxes--The Organization is a not-for-profit organization exempt from federal income taxes under Internal Revenue Code Section 501(c)(3) and state income taxes under the Indiana General Not-For-Profit Act.

Accounting Standards requires entities to disclose in their financial statements the nature of any uncertainties in their tax position. Tax years including 2021 and later are subject to examination by tax authorities. Areas that IRS and state tax authorities consider when examining tax returns of a charity include, but may not be limited to, tax-exempt status and the existence and amount of unrelated business income. The Organization does not believe that it has any uncertain tax positions with respect to these or other matters, and therefore, has not recorded any unrecognized tax benefits or liabilities. The Organization is not aware of any circumstances or events that make it reasonably possible that tax benefits may increase or decrease within 12 months of the date of these financial statements.

J) Contributions of Nonfinancial Assets—The Organization records various types of contributions of nonfinancial assets including property and equipment, professional services, and materials. Property and equipment donated is capitalized on the basis explained on the previous page. Contributed professional services are recognized if the services either create or enhance long-lived assets, or require specialized skills and would typically need to be purchased if not provided by the donation. Contributions of supplies, space, and materials are recognized at fair market value when received. Contributions of nonfinancial assets consisted of the following at December 31:

Туре	2024	2023	Utilization In Program/Activities
Space			
Office	\$ 7,200	\$ 7,200	Administrative
Event	2,500	2,500	Campaign
Supplies	-	430	Campaign
Services			
Payroll	2,254	1,927	Administrative
Marketing	44,550	55,720	Campaign
Event		4,375	Campaign
	\$ 56,504	\$ 72,152	

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 1: ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

J) <u>Contributions of Nonfinancial Assets (Continued)</u>--Contributions of nonfinancial assets amounting to \$7,200 were restricted for both years ended December 31, 2024 and 20223.

The Organization also receives significant donations of time from volunteers that do not meet the two recognized criteria described above. Accordingly, the value of this contributed time has not been determined and is not reflected in the financial statements.

K) <u>Advertising</u>--The Organization expenses advertising as incurred. During 2024 and 2023, advertising costs totaled \$-0- for both years.

NOTE 2: OVERHEAD RATIO

The overhead ratio is equal to fund-raising and management and general expenses divided by total campaign support and all other revenue sources. The ratio is calculated below using the Gross Method recommended in "Functional Expenses and Overhead Reporting Guidelines for United Ways," by United Way Worldwide.

	2024	 2023
Numerator: Supporting Services Functional Expenses	\$ 981,739	\$ 985,460
Denominator: Total Support and Revenue	6,014,102	5,154,051
Numerator/Denominator Expressed as a Percent	16.32%	19.12%

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 3: PLEDGES RECEIVABLE

Pledges receivable at December 31, consist of the following:

	2024	2023
Current Year Campaign Prior Year Campaign	\$ 2,789,236 429,569	\$ 2,792,095 437,791
Less: Allowance for Uncollectible Pledges	3,218,805 (448,090)	3,229,886 (455,348)
Total Pledges Receivable	\$ 2,770,715	\$ 2,774,538

For the years ended December 31, 2024 and 2023, management calculated the current allowance for uncollectible pledges based on 4.87% and 5.06%, respectively, of the total pledges raised less out-of-county pledges paid by others.

NOTE 4: LIQUIDITY AND AVAILABILTY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statements of financial position date, comprise of the following:

		2024		2023
Financial Assets at Year End				
Cash and Cash Equivalents	\$	1,503,111	\$	2,092,263
Certificates of Deposit		991,785		661,764
Accounts Receivable		26,311		27,290
Pledges Receivable		2,770,715		2,774,538
Grants Receivable		500,000		-
Investments	_	3,376,577	_	3,127,966
Total Financial Assets Available Within One Year		9,168,499		8,683,821
Less Amounts Unavailable for General Expenditure				
Restricted by Donors With Purpose Restrictions		(1,549,004)		(1,170,978)
Allocations Payable	_	(3,562,056)		(3,592,355)
Total Amounts Unavailable Due to Purpose Restrictions		(5,111,060)		(4,763,333)
Less Amounts Unavailable to Management Without Board Approval				
Emergency Reserves		(48,793)		(48,793)
Less Amounts Designated Internally as Reserve Funds				
Investments	_	(3,372,327)		(3,123,716)
Financial Assets Available to Management for General				
Expenditures Within One Year	\$	636,319	\$	747,979

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 4: LIQUIDITY AND AVAILABILTY (Continued)

As part of the Organization's liquidity management, it follows the recommended United Way Worldwide Standard Membership Guideline of having three to six months operating and allocations available. The Organization's financial assets are structured in a way to be available as general expenditures, liabilities, and other obligations come due. It is necessary to have an appropriate level of cash available due to the irregular nature of monthly revenue streams and consistent monthly expenditures (operating expenses, programmatic expenses, and agency allocations). Excess cash is invested in short term investments such as money markets and certificates of deposit.

NOTE 5: INVESTMENTS

Investments are carried at fair market value, and realized and unrealized gains and losses are included in the statements of activities. Interest and dividends are accrued as earned. Interest is shown net of any investment fees.

Investments at fair market value consisted of the following for the years ended December 31:

	 2024	 2023
Equities	\$ 2,186,938	\$ 1,788,725
Fixed Income	1,189,639	 1,339,241
	\$ 3,376,577	\$ 3,127,966

The following schedule summarizes the investment return, net of investment fees of \$23,496 and \$21,496 for the years ended December 31, 2024 and 2023, respectively, and is included in the statements of activities. The investment return includes returns from the beneficial interest in assets held by the Foundation.

	 2024	2023
Investment Earnings	_	
Interest and Dividends, Net of Investment Fees	\$ 145,280	\$ 125,161
Realized Gain on Sale of Investments	60,547	91,766
Unrealized Gain on Investments	297,639	470,597
	\$ 503,466	\$ 687,524

Included in investments are the General, Loeb, Bonner, and Rosen funds.

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 6: BENEFICIAL INTEREST IN ASSETS HELD BY COMMUNITY FOUNDATIONS

During 1994 and 1996, the Organization transferred assets to a Foundation and created two Agency Fund Endowments. Agency Fund Endowments are funds created by a not-for-profit organization with its own funds and for its own benefit. Assets transferred by the Organization to Foundations are listed in the following paragraphs:

On January 1, 1994, the Organization entered into an Agency Endowment Fund Agreement (the United Way Special Endowment Fund) with a Foundation. The basic purpose of the United Way Special Endowment Fund is to provide support to the Organization to carry out its role and mission. This was accomplished by transferring cash in the amount of \$70,000 to a Foundation.

On October 1, 1996, the Organization entered into an Agency Endowment Fund Agreement (the United Way Designated Endowment Fund) with a Foundation that will benefit United Way agencies. The assets used to establish the endowment fund (\$1,054,897) were transferred from Foundation assets, which had built up over the years as a result of the receipt and investment of the Organization's allocations to a Foundation.

In 2010, the Organization merged the Special Endowment Fund into the Designated Endowment Fund.

Due to acquisition of UWMC in 2021, the Organization acquired an Agency Endowment Fund Agreement (UWMC Designated Endowment Fund) with a Foundation that will benefit Montgomery County agencies. The assets used to establish the endowment fund (\$524,812) were transferred from UWMC prior to 2021.

Since the Foundations are granted variance power in the endowment agreement, any subsequent contributions to the endowment made by individuals other than the Organization are not recorded on the Organization's books as contribution revenue. The only revenue and expense shown on the Organization's books for the endowment is interest income, investment gains and losses, investment fees and support expense directly related to the Organization's contributions. Revenue from the investments is reinvested annually.

At December 31, 2024 and 2023, the Organization has recorded a beneficial interest in assets held by Foundations in the amount of \$2,398,666 and \$2,290,148, respectively. Portions of these funds are restricted.

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 7: CONCENTRATIONS OF CREDIT RISK

At certain times during the year the Organization maintained cash deposits with its banks which exceeded the insurance limits set by the Federal Deposit Insurance Corporation (FDIC) as well as deposits with a credit union which exceeded the insurance limit set by the National Credit Union Administration (NCUA). As of December 31, 2024 and 2023, the amounts over the FDIC and NCUA limits were \$586,424 and \$519,161, respectively.

Investments, including investments underlying other assets invested with Community Foundations, total \$5,775,243 and \$5,418,114 at December 31, 2024 and 2023, respectively, and make up approximately 48% and 47% of the Organization's total assets, respectively. If market events were to result in a severe near-term effect, management believes it would not cause a severe disruption of the normal functioning of the entity.

NOTE 8: FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Section 820, Fair Value Measurements and Disclosures, specifies a hierarchy of valuation techniques based upon whether the inputs to those valuation techniques reflect assumptions other market participants would use based upon market data obtained from independent sources (observable inputs). In accordance with FASB ASC 820, the following summarizes the fair value hierarchy:

Level 1 Inputs--Unadjusted quoted market prices for identical assets and liabilities in an active market that the Organization has the ability to access. Valuations of these instruments do not require a high degree of judgment since the valuations are based on quoted prices in active markets.

Level 2 Inputs--Quoted prices from similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities that are not active; and inputs other than quoted prices that are observable, such as models or other valuation methodologies. Valuations in this category are inherently less reliable than quoted market prices due to the degree of subjectivity involved in determining appropriate methodologies and the applicable underlying assumptions.

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 8: FAIR VALUE MEASUREMENTS (Continued)

Level 3 Inputs--Inputs based on prices or valuation techniques that are both unobservable and significant to the overall fair value measurements. These inputs require significant management judgment or estimation. These financial instruments have inputs that cannot be validated by readily determinable market data and generally involve considerable judgment by management.

As of December 31, 2024 and 2023, the assets noted below are reported at fair value on a recurring basis. Carrying values of non-derivative financial instruments, including cash and cash equivalents, receivables, payables, etc. approximate their fair values due to the short-term nature of these financial instruments. There were no changes in methods or assumptions during the years ended December 31, 2024 and 2023.

	Fair Value Measurements at Reporting Date Using:							
	Quoted Prices							
			ı	n Active				
		Markets for Significant						
			ı	dentical		Other	S	ignificant
				Assets/	0	bservable	Un	observable
		Fair	L	iabilities		Inputs		Inputs
December 31, 2024		Value		Level 1	_	Level 2		Level 3
Financial AssetsRecurring								
Investments								
Foreign Large Blend	\$	419,289	\$	419,289	\$	-	\$	-
Diversified Emerging Markets		260,526		260,526		-		-
Large Growth		542,936		542,936		-		-
Large Value		30,813		30,813		-		-
Large Blend		245,296		245,296		-		-
Small Value		480,412		480,412		-		-
Small Blend		9,794		9,794		-		-
Mid-Cap Growth		123,455		123,455		-		-
Mid-Cap Value		60,272		60,272		-		-
Mid-Cap Blend		14,144		14,144		-		-
Short Government		14,347		14,347		-		-
Short-Term Bond		6,567		6,567		-		-
Intermediate-Term Bond		489,234		489,234		-		-
Total Bond Market		636,547		636,547		-		-
Corporate Bond		12,714		12,714		-		-
Long Government		30,231		30,231		-		-
Beneficial Interest in Assets Held by								
Community Foundation								
of Greater Lafayette	1	1,400,273		-		1,400,273		-
Montgomery County								
Community Foundation		998,393	_		_	998,393	_	
Total Assets	\$ 5	5,775,243	\$	3,376,577	\$	2,398,666	\$	

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 8: FAIR VALUE MEASUREMENTS (Continued)

	Fair Value Measurements at Reporting Date Using:							
	Quoted Prices							
	In Active							
	Markets for Significant							
				Identical		Other	Si	gnificant
				Assets/	O	bservable		-
		Fair	ı	iabilities	_	Inputs		Inputs
December 31, 2023		Value	_	Level 1	_	Level 2		evel 3
Financial AssetsRecurring								
Investments								
Foreign Large Blend	\$	511,934	\$	511,934	\$	-	\$	-
Diversified Emerging Markets		215,926		215,926	•	-	•	-
Large Growth		430,198		430,198		-		-
Large Value		258,063		258,063		-		-
Large Blend		204,034		204,034		-		-
Small Growth		30,519		30,519		-		-
Small Value		30,911		30,911		-		-
Mid-Cap Growth		31,129		31,129		-		-
Mid-Cap Value		59,657		59,657		-		-
Mid-Cap Blend		16,352		16,352		-		-
Short Government		7,384		7,384		-		-
Short-Term Bond		254,954		254,954		-		-
Intermediate-Term Bond		403,388		403,388		-		-
Total Bond Market		506,465		506,465		-		-
Corporate Bond		13,169		13,169		-		-
Long Government		37,303		37,303		-		-
Large Government		116,580		116,580		-		-
Beneficial Interest in Assets Held by								
Community Foundation								
of Greater Lafayette		1,360,310		-		1,360,310		-
Montgomery County								
Community Foundation		929,838			_	929,838		-
Total Assets	\$	5,418,114	\$	3,127,966	\$	2,290,148	\$	<u>-</u>

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 9: DONOR DESIGNATED CONTRIBUTIONS

In accordance with Accounting Standards, donor designated contributions are accounted for as a liability on the books of the Organization.

As of December 31, 2024 and 2023, \$582,626 and \$573,183, respectively, have been designated by donors for various agencies. The Organization has either included these designated amounts in the total allocations payable or paid the allocations out in each respective year.

United Way of Greater Lafayette complies with both the letter and intent of United Way Worldwide's Cost Deduction Standard. United Way does not charge donors more than the actual cost to process and transfer designated gifts. There are no duplicative charges assessed donors on designated gifts.

NOTE 10: BOARD DESIGNATED FUNDS

Annual allocations are made to the unrestricted, board designated fund accounts through transfers from the undesignated fund. Disbursements made in excess of the annual allocations to these funds must be approved by the Board of Directors. Any balances remaining in the board designated fund accounts at the end of the year are carried over to the following year and serve to reduce the allocations necessary in the following year.

NOTE 11: NET ASSETS

Unrestricted, board designated funds are specifically identified in the statements of financial position and amount to \$324,169 and \$284,206, respectively for the years ended December 31, 2024 and 2023. Included in cash and investments at December 31, 2024 and 2023, is \$324,169 and \$284,206, respectively, of unrestricted, board designated funds.

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 11: NET ASSETS (Continued)

Net assets with donor restrictions, subject to purpose or time restrictions consisted of the following at December 31:

3	2024		2023		
Purpose Restriction					
Special Projects-Bonner	\$	16,446	\$	15,213	
Stem Initiative		500		500	
Lean IN Grant		6,810		6,810	
Housing Solutions		150,000		-	
Healthy Active Tippecanoe		2,000		2,000	
Philanthropic Needs		69,159		14,673	
4Community2/Financial Stability		12,955		9,356	
BornLearning		10,412		10,412	
Kindergarten Camp		14,529		9,098	
United IN 20		313		3,022	
United IN 24		331,657		-	
Sarah Round Price Fund		91,744		81,744	
Montgomery County (UWMC)		1,485,621		1,330,887	
Merger Support		26,508		47,149	
Carroll County		29,914		8,371	
Mental Health & Substance Abuse		47,351		93,710	
Community Commitment to Education		123,315		108,746	
COVID-19 Response		3,245		6,745	
United IN22		55,075		277,805	
Supplemental IN22		65,268		70,000	
Goodnight Box		325		325	
Time Restriction					
Campaign to support future years		3,380,923		3,301,554	
Perpetual Restriction					
Albert J. Bonner, Jr. Fund		4,250		4,250	
	\$	5,928,320	\$	5,402,370	

Included in cash, certificates of deposits, and receivables, and investments at December 31, 2024 and 2023, are \$5,928,320 and \$5,402,370 respectively, of donor restricted funds.

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 12: FUNCTIONAL EXPENSES

Expenses are allocated based on their functional basis: program services, management and general, and fundraising costs. Expenses by function have been allocated among program and supporting services classifications on the basis of time studies and analyses made by the Organization's management.

Program services are divided into three programs. The Allocation Service Program recruits, educates, and assists local community volunteers in the identification of community funds in programs that address those same needs in our community. The Labor Relations/Community Services Program recruits and educates employees and union members on resources available in our community to assist people in need as well as the ways in which they can assist their co-workers, family members, and neighbors in locating the proper resources for their needs. Grant Programs consists of the United Way Volunteer Center (UWVC), and Community Impact. The Community Impact Programs work to bring key community partners together to address significant community issues. UWVC is a program that builds and strengthens our community by promoting and developing volunteerism by developing awareness among area residents of social service needs in the Lafayette community, promoting the recruitment of volunteers to work with social service agencies to develop and maintain quality volunteer programs.

NOTE 13: TRANSACTIONS WITH UNITED WAY WORLDWIDE AND INDIANA UNITED WAYS--RELATED PARTY

The Organization remits annual dues to United Way Worldwide and Indiana United Ways. Remitted amounts for the years ended December 31 were as follows:

	2024	2023		
United Way Worldwide Indiana United Ways	\$ 55,075 27,537	\$	51,138 25,569	
	\$ 82,612	\$	76,707	

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 14: CONDITIONAL GRANT

In 2024, the Organization was awarded a grant under the UnitedIN 24 program through the Indiana Association of United Ways. The grant was awarded in the amount of \$500,000, conditional upon the Organization securing new giving. The Organization has fourteen months in which to meet the conditions of the grant. In 2024, the conditions were met and the Organization recorded the \$500,000 in grants receivable as of December 31, 2024.

In 2024, the Organization was awarded a grant under the Drug Free Montgomery Coalition, a program of the Montgomery County Youth Service Bureau. The grant was awarded in the amount of \$43,237 on a cost reimbursable basis. The Organization has until December 2025 to meet the conditions of the grant. As of December 31, 2024 the conditions had been met and revenue recognized.

In 2023, the Organization was awarded a grant under the Volunteer Income Tax Assistance (VITA) program through the Internal Revenue Service. The grant was awarded in the amount of \$57,850, on a cost reimbursable basis, conditional upon the Organization securing matching contributions and providing the service to underserved populations in hard-to-reach areas. The Organization has until September 2024 to meet the conditions of the grant. As of December 31, 2024, the conditions had been met and revenue recognized.

NOTE 15: COMMITMENTS

The Organization has entered into three lease agreements for postage meters and software hosting. The leases contain various monthly lease payments ranging from \$209 to \$564 and annual a payment of \$3,500. The leases expire at various dates thru December 2028.

Expenses under these leases totaled \$13,376 and \$12,811 for the years ended December 31, 2024 and 2023, respectively.

The Organization has also entered into an agreement for extra parking next to the building effective November 2020. This agreement has a monthly payment of \$50. Total expense under this agreement was \$600 for both the years ended December 31, 2024 and 2023.

NOTES TO FINANCIAL STATEMENTS December 31, 2024 and 2023

NOTE 15: COMMITMENTS (Continued)

The minimum payments under these commitments for the years following December 31, 2024, are as follows:

2025	\$ 2,511
2026	2,511
2027	2,511
2028	2,511
2029	-
Total	\$ 10,044

The Organization has determined that following ASU 842 is immaterial and elected not to implement the standard applicable leases.

NOTE 16: PENSION PLAN

The Organization has a defined contribution plan covering substantially all of its employees. Funding of this plan is current. Pension expense was \$58,669 and \$44,501 in 2024 and 2023, respectively.

NOTE 17: ECONOMIC DEPENDENCY AND MAJOR SOURCES OF REVENUE AND SUPPORT

As of December 31, 2024 and 2023, approximately 9.20% and -0-%, respectively, of the total revenue is funding received from the Indiana Association of United Ways.

NOTE 18: SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through June 24, 2025, the date which the financial statements were available to be issued.



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INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors United Way of Greater Lafayette, Inc. Lafayette, Indiana

We have audited the financial statements of United Way of Greater Lafayette, Inc. as of and for the years ended December 31, 2024 and 2023, and our report thereon dated June 24, 2025, which expressed an unmodified opinion on those financial statements, appears on page 1. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The following supplementary information is presented for the purpose of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Thish Shompson LLP

<u>June 24, 2025</u> Lafayette, Indiana



SCHEDULES OF ALLOCATIONS TO AGENCIES As of December 31,

(See Independent Auditor's Report on Supplementary Information)

	2024		2023	
Tippecanoe County				
American Red Cross	\$	70,166	\$ 70,875	
Big Brothers/Big Sisters		90,630	90,630	
Boy Scouts of Sagamore Council		61,030	61,030	
Bauer Family Resource Center		347,000	347,000	
Emergency Family Shelter		27,443	27,720	
Finance Park/Biz Town-Junior Achievement		8,910	9,000	
Food Finders Food Bank		134,088	140,418	
Girl Scouts of Sycamore Council		36,000	36,000	
Hanna Community Center		54,125	54,125	
Heartford House - Child Advocacy Center		10,061	10,061	
HomesteadCS - Foreclosure & Eviction Prevention		40,000	40,000	
Lafayette Adult Resource Academy		62,370	62,370	
Lafayette Family YMCA		75,757	76,523	
LTHC Homeless Services		309,500	312,626	
Legal Aid Corporation		49,317	49,815	
Lyn Treece Boys and Girls Club		223,250	223,250	
Tippecanoe Senior Center/Meals on Wheels		184,175	186,035	
Mental Health America		203,994	206,055	
NAMI Café-NAMI West Central Indiana		15,000	15,000	
Riggs Community Health Center		70,000	70,000	
Right Steps Child Development Centers		500,000	500,000	
Salvation Army		31,497	31,815	
The Arc of Tippecanoe County		-	20,160	
Wabash Center		200,012	202,032	
Willowstone		279,734	282,560	
YWCA		151,938	153,473	

(Continued on page 26)

SCHEDULES OF ALLOCATIONS TO AGENCIES

As of December 31,

(See Independent Auditor's Report on Supplementary Information) (Continued from page 25)

	2024	2023
Montgomery County (UWMC)		
Abilities Services Inc.	-	5,000
Boys and Girls Club	52,000	50,000
Dusk to Dawn Bereavement	-	10,000
Crawfordsville Adult Resource Academy	18,000	16,000
Community Chest	5,500	3,500
Family Crisis Shelter	55,000	53,000
FISH of Montgomery County	10,000	5,000
Grace and Mercy Food Bank	-	5,000
HeadStart	4,000	3,000
Hand in Hand	4,000	6,102
New Beginnings Child Care	15,000	15,000
Pam's Promise	21,500	19,500
Recovery Coalition	13,059	11,680
Sunshine Vans	15,000	17,500
Through the Gate	10,000	10,000
Trinity Life Ministry	10,000	10,000
Volunteers for Mental Health	5,000	3,500
Willson Family Literacy	17,000	15,000
Youth Service Bureau	57,000	55,000
MoCo Free Clinic	6,500	-
Rainbow and Rhymes	7,500	
Total Allocations Payable	3,562,056	3,592,355
Less: Allocations Not Funded	(15,220)	(13,500)
Add: Designations Over Allocations	5,000	4,000
Less: Donor Designated Contributions	(582,626)	(573,183)
Total Expense for Allocations to Agencies	<u>\$ 2,969,210</u>	\$ 3,009,672

The amounts listed above include donor designated contributions for 2024 and 2023.

SCHEDULES OF HISTORICAL PLEDGES AND UNCOLLECTIBLES As of December 31,

(See Independent Auditor's Report on Supplementary Information)

	TIPPECANOE				
	TOTAL	ALLOW/	ANCE FOR UNCOL	LECTED	PERCENT
CAMPAIGN YEAR	PLEDGES	ORIGINAL	ADJUSTMENTS	UNCOLLECTED	OF TOTAL
TEAR	RECEIVABLE	URIGINAL	ADJUST WIEN 13	UNCOLLECTED	UNCOLLECTED
4005	2 604 400	474 405	1,236	470 704	4 90
1995 1996	3,601,188	171,485	•	172,721	4.80
1996	3,761,580	188,079	(8,644)	179,435	4.77
	3,956,639	197,832	56,035	253,867	6.42
1998	4,121,871	206,094	56,516	262,610	6.37
1999	4,307,759	237,312	(129,996)	107,316	2.49
2000	4,380,508	264,000	(76,592)	187,408	4.28
2001	4,401,345	267,600	(66,468)	201,132	4.57
2002	4,665,021	264,083	(87,300)	176,783	3.79
2003	4,399,526	264,000	(94,509)	169,491	3.85
2004	4,447,808	242,375	(73,741)	168,634	3.79
2005	4,656,884	218,585	43,364	261,949	5.62
2006	4,612,355	221,819	2,568	224,387	4.86
2007	4,644,855	207,160	110,923	318,083	6.85
2008	4,745,316	265,208	128,779	393,987	8.30
2009	4,266,163	283,273	(19,726)	263,547	6.18
2010	4,257,744	299,319	(110,438)	188,881	4.44
2011	4,283,304	280,484	(114,248)	166,236	3.88
2012	4,532,528	291,946	(105,941)	186,005	4.10
2013	4,543,407	258,946	(86,746)	172,200	3.79
2014	4,628,534	215,211	(8,360)	206,851	4.47
2015	4,540,654	184,022	37,738	221,760	4.88
2016	4,618,646	187,433	(25,155)	162,278	3.51
2017	4,625,209	199,425	(21,202)	178,223	3.85
2018	4,738,691	197,356	38,339	235,695	4.97
2019	4,682,530	195,757	133,717	329,474	7.04
2020	4,353,601	187,501	(9,751)	177,750	4.08
2021	4,536,596	219,779	(19,496)	200,283	4.41
2022	4,532,049	225,993	(24,129)	201,864	4.45
2023	4,371,813	221,346	*	*	*
2024	4,443,893	217,678	*	*	*

Note: The pledges and allowances do not include Out-of-County designated pledges or allowances.